

Cabinet Member Cabinet Member for Adult and Community Services	
Procurement Title Procurement of Day Time Support Services	
Procurement Option Open OJEU Tender	
New or Existing Provision Existing – Current contracts end 31 March 2018.	
Estimated Contract Value and Funding Arrangements Estimated to be £1,733,000 Potential contract value of up to £17,330,000	
Contract Duration Up to 10 years, with reviews undertaken annually to determine the suitability and effectiveness of the arrangements, determining the decision to bring the arrangements to an end and/or replace with other measures.	
Lotting Not applicable. Day time support schemes will be listed to provide services for people in the local area in which they are situated.	
Evaluation In order to be included on the list, providers must demonstrate their ability to meet a new Quality Standard for Daytime Support in Lancashire.	
Quality Criteria	100%
Contract Detail Day Time Support Services cover a variety of services intended to offer a caring and stimulating environment for service users, where they can make friends, link with the local community and attend social activities. The Council is looking to establish a Pseudo Dynamic Purchasing System for Older Persons Day Time Supports. This will operate as an open list onto which providers can apply to join at any time during its period of validity, if they satisfy the selection requirements, and no grounds for exclusion apply. Opting for a 'pseudo' Dynamic Purchasing System to structure the list of providers reflects the intention of the Council to utilise the flexibility available under provisions for Schedule 3 Services (Social and Other Specific Services), whilst at all times still complying with the procurement principles of transparency and equal treatment. If a provider is successful in evidencing that they meet the new Quality Standard and are added to the list, their service details will be added to Council systems and advertised on the Council website. The list will allow social care teams, service users, carers and families to easily find services and understand what supports providers offer. It will also support choice as service users will be able to see how much services cost and be able to compare services within their area.	

Once listed, if a provider falls short of the required standard, their service may be suspended or removed from the list e.g. if there is concern raised regarding the quality of the service or safeguarding issues raised. To remain on the list, a provider must provide regular information returns.

In-house services are not required to apply but will have their service information displayed alongside those schemes on the list.

This approach will allow the Council to ensure that there is a fair and equitable access to daytime support for older people across Lancashire as the current block contracts are only in Preston, South Ribble, Burnley and Pendle.

Cabinet Member Leader of the County Council		
Procurement Title Lancashire Teaching Agency – Provision of Supply Services to Schools		
Procurement Option Open OJEU Tender		
New or Existing Provision Existing – current contract end date 31/08/2018		
Estimated Contract Value and Funding Arrangements Annual value of approximately £7,000,000 Potential contract value of up to £56,000,000 The budget sits within the County Council's Schools HR Team.		
Contract Duration Initial period of 4 years with an option to extend the contract by any number of defined periods, provided that the total contract period does not exceed 8 years.		
Lotting The County Council is seeking to establish a partnership style arrangement with a single provider that will deliver a consistent service across the County and therefore lotting is not deemed to be applicable.		
Evaluation <table border="1" data-bbox="209 1048 1018 1102"> <tr> <td>Quality Criteria 75%</td> <td>Financial Criteria 25%</td> </tr> </table> <p>Social Value will account for 10% of the quality criteria focusing on the following social value objectives; promoting training and employment opportunities for local people, flexible working opportunities, contributing to recruitment into shortage subject areas and schools facing challenging circumstances.</p>	Quality Criteria 75%	Financial Criteria 25%
Quality Criteria 75%	Financial Criteria 25%	
Contract Detail <p>The County Council has had arrangements in place with Reed Specialist Recruitment Limited since September 2002 for the provision of supply teachers and, since 2010, the provision of support staff.</p> <p>The current Lancashire Teaching Agency (LTA) agreement provides both supply teachers and school support staff to schools across Lancashire. The agreement for the current service was awarded in 2010 and is due to cease in August 2018.</p> <p>The LTA currently works with approximately 50% of Lancashire schools (approximately 50% of primary schools, 36% of secondary schools and 42% of special schools). 730 teaching and 200 non-teaching staff are deployed annually. The LTA is used as a vehicle into employment by securing long term placements in schools for newly qualified teachers, other teachers and support staff (11% annually).</p> <p>The annual spend currently directed through the LTA is in the region of £7,000,000,</p>		

this includes salaries, national insurance, superannuation and management fees (commission to Reed and the Council's management fee). The management fees equates to £1m annually and are split 75/25 between Reed and the County Council, this fee is included in the £7m annual spend. The billing is processed by the Council and the budget sits within Schools HR Team.

The service area presented a report for consideration at the Council Management Meeting on the 2nd August 2017. The report detailed the current provision, background, income details, feedback from schools and performance management and included an evaluation of the current service principles.

The report included a recommendation that, due to the increasing success of the LTA in particular relation to the following areas:

- its ability to meet the needs of a large proportion of Lancashire schools with gaps in employment
- its ability to meet specialist demand
- its commitment to thorough and effective safer recruitment and selection processes
- its income generation for the Council

the Council agrees to a full procurement exercise in order to identify a suitable provider with whom to continue to operate the LTA provision.

Cabinet Member

Leader of the County Council

Procurement Title

Procurement for the Supply of Water and Wastewater Services

Procurement Option

Call off contract from Crown Commercial Service (CCS) Water, Wastewater and Ancillary Services Framework (RM3790) via mini-competition

New or Existing Provision

Existing (First competitive tender exercise due to a change in market structure)

Estimated Contract Value and Funding Arrangements

Annual value of approximately £5,736,000 consisting of:

£1,215,000	Lancashire County Council (LCC)
£208,000	Global Renewables Lancashire (Operations) Limited (GRLOL)
£116,000	Lancashire County Developments Limited (LCDL)
£4,197,000	Lancashire Schools (not including bank account or Academy spend)

Potential contract value of up to £22,944,000.

Funding will continue to be met by operational budgets.

Contract Duration

The contract will be let for an initial period of 2 years (1 April 2018 to 31 March 2020), with the option to extend the initial term for any number of defined periods provided that the total contract period does not exceed 4 years.

Lotting

The CCS framework is split into three Lots:

- Lot 1 Water supply and sewerage services;
- Lot 2 Ancillary Services;
- Lot 3 One Stop Shop (a combination of Lot 1 and Lot 2).

The County Council will conduct a mini-competition from Lot 1.

Evaluation

Quality Criteria 40%	Financial Criteria 60%
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Social value will account for 5% of the quality criteria.

The CCS Framework has pre-established evaluation criteria set at 30% (Quality) and 70% (Financial) which can be amended by no more than plus or minus 10%. In this instance the maximum quality weighting will be applied.

Contract Detail

From the 3 April 2017, businesses in England have been able to choose their supplier of water and wastewater retail services. Retail services supply all the customer facing services that a water company provides, and include billing,

handling payments, reading meters, and customer services (e.g. call centres and query resolution). Customers can choose to have one retailer for fresh water supply and another for wastewater, or alternatively a single provider for both.

Due to the market changes referenced above, a waiver of the procurement rules was approved in March 2017 to allow the County Council to enter a regulated contract for water and wastewater services with Water Plus (the County Council's current provider and default supplier for the North West region) in order to allow for a full procurement exercise which is estimated to be complete by April 2018.

A procurement exercise is required to ensure compliance with Public Contracts Regulations (2015).

The contract will supply water and wastewater services for the following approximate number of sites:

- Lancashire County Council (327 sites)
- Lancashire Schools and Academies (500+ sites)
- LCDL sites (3 sites)
- GRLOL sites (2 sites)

Water retail services accounts for approximately 7% of a sites overall water bill. This is estimated to include retail costs of 4.5% and a retail margin of 2.5%, therefore the potential for savings is minimal.

The desired outcome of the procurement exercise will be to appoint a single supplier for all sites. Contracting arrangements will be administered individually across the County Council, LCDL, and GRLOL in order to maintain a level of separation between the organisations. Academies will be required to sign a letter of understanding with the County Council if they are to access the contract.

As the water market has only recently opened up to competition, there are a limited number of frameworks available to use, none of which include provision for a direct award. As such, it is proposed that the County Council conducts a mini competition from Lot 1 of the Crown Commercial Service (CCS) Water, Wastewater and Ancillary Services framework. There are 8 suppliers that have been awarded a place on the CCS framework.

The CCS framework provides an OJEU compliant route to contracting.

Cabinet Member

Cabinet Member for Highways and Transport

Procurement Title

Procurement for the Supply of Catalytic Regeneration Systems (Clean Bus Technology)

Procurement Option

Open OJEU Tender

Procurement exercise to be conducted by Stagecoach Cumbria and North Lancashire (see 'Contract Detail' for further information)

New or Existing Provision

New

Estimated Contract Value and Funding Arrangements

£288,150. Funding has been granted by the Department of Transport.

Contract DurationThe Contract will expire on completion of the required fitment and monitoring programme, it is envisaged that the contract length will be approximately 15 months from the commencement date of the 01st of February 2018.**Lotting**

Not Applicable – Contract is for one off fitment of Catalytic Regeneration Systems to buses based in Lancaster and operated by Stagecoach

Evaluation

Stagecoach has confirmed that it intends to use the following evaluation criteria:

Quality Criteria 70%	Financial Criteria 30%
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A higher quality criteria will be applied due to the funding cap and will focus on the importance of a quality fitment and technology that meets, or exceeds, the requirements of Nitrous Oxide reduction and increased MPG criteria.

Contract Detail

Lancashire County Council as the accountable body, working in partnership with Lancaster City Council and Stagecoach, submitted a bid application for £288,150 to the Clean Bus Technology Fund 2015. The fund, administered through the Department of Transport, offered local authorities the opportunity to bid for grants of up to £500,000 to upgrade buses with technology to reduce emissions in areas of poor air quality. The bid identified Lancaster city centre as the focus for this initiative and Stagecoach as the bus operator in this area to be supported in this technology upgrade.

In December 2015 we were notified that the Secretary of State for Transport had considered the proposal and the full amount of £288,150 was awarded.

The proposal will see 17 buses operating through Lancaster fitted with new catalytic regeneration systems. A key element of the successful application is to provide independently verified evidence that the technology is able to achieve at least 50% NOx emission reductions from the tailpipe, under driving conditions that are

representative of the normal operation of the vehicle.

On the 13th of March 2017 the Cabinet Member for Highways and Transport approved the addition of this project to the Transport block of the 2016/17 capital programme and the commencement of a procurement exercise for the Supply of Catalytic Regeneration Systems. However, subsequent discussions between the County Council and Stagecoach have led to a recommend change in approach to procuring the required regeneration systems and this report has been submitted on this basis.

It has been identified that Stagecoach has the technical expertise to ensure the catalytic regeneration systems are both successfully fitted and compliant in terms of reduced emissions. On this basis it is recommended that Stagecoach undertakes the procurement project, including designing the required specifications and evaluation criteria. Furthermore, the monitoring of the effectiveness of the technology will need to be undertaken and verified by Stagecoach and this approach to Stagecoach procuring the system will also allow for a direct contractual agreement between Stagecoach and the successful bidder.

In the event of a breach of the conditions of grant, the Department For Transport would be entitled to clawback all monies regardless of work already successfully completed. Whilst this is viewed as being highly unlikely It has been agreed that this risk be shared between the County Council and Stagecoach. The risk will be mitigated through adopting collaborative processes with Stagecoach concerning the resolution of issues relating to the satisfaction of the conditions and representations to the DFT.

It is therefore recommended that the County Council agrees to make the Grant available to Stagecoach in the total sum, not exceeding the maximum sum of £288,150, on the basis that the Operator (Stagecoach) agrees to be bound by the conditions of the decision and that it conducts its procurement in consultation with the County Council to ensure a fair, open and transparent process in compliance with EU laws. The County Council will require confirmation that key milestones have been met before the funding is released.