

Procurement Title

Supported Accommodation for Young People

Procurement Option

OJEU – Restricted Procedure

New or Existing Provision

Existing. The current block contracts relating to the provision of supported accommodation for young people all expire by August 2019.

There is an existing North West Regional DPS operated by Tameside, which the County Council currently uses to commission support, but it is the intention that the County Council also sets up its own DPS from which it intends to commission all supported accommodation for young people. The NW Regional DPS will be used as a backup position.

Estimated Contract Value and Funding Arrangements

The current budget for accommodation for Care Leavers and vulnerable young people including those who are homeless, primarily aged 16 to 21, in accordance with the Lancashire Joint Protocol 2017-2020, is c£9.8m per annum, c£39.2m over 4 years and c£58.8m over 6 years. Of this it is anticipated that some support will continue to be commissioned through spot arrangements in addition to support commissioned through block contract arrangements.

Contract Duration

It is intended that the Dynamic Purchasing System (PDPS) will remain in effect for 4 years with the option to extend for up to a further 6 years. Service contracts awarded as call-off contracts from the DPS will be up to 4 years in length, with initial periods, break points and potential extensions built in.

Lotting

Delivery of the supported accommodation services has been separated into the following 6 lots.

Lot 1: a) Core: multi-occupancy (6-8+ units) accommodation-based support service with 24-hour staffing on site; b) Visiting support: accommodation-based which can provide either a stepped down level of support from the core or can be accessed directly by young people whose needs can be best met in this service.

Lot 2: Group-living accommodation based service with 24-hour staffing in small (3-4 unit) settings for young people with higher-level support complex needs.

Lot 3: Teenage Parents: visiting or on-site accommodation-based support.

Lot 4: Supported Lodgings: Support provided in a family environment by a host Householder(s).

Lot 5: Short term supported accommodation services for people who are homeless which accept families, single people and young people.

Lot 6: Spot arrangements: A range of support services where demand cannot be met from Lots 1-5. This Lot will include solo provision, bespoke packages of care, floating support services and top-up hours for young people in Lots 1-5 who have an identified need for additional support.

Each of the 6 lots are further subdivided on a geographical basis to enable commissioning arrangements to be established on a district, a locality or a countywide footprint dependent upon various factors including the type of service, anticipated demand, efficiency of service delivery and value for money.

Evaluation

Quality Criteria 60%	Financial Criteria 40%
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Entry onto the DPS will be determined by bidders passing the selection criteria stage. At mini competition stage the award criteria will be: Quality Criteria 60% and Financial Criteria 40%.

Social value will form 10% of the tender evaluation criteria. The social value objectives will focus on the promotion of training and employment opportunities for the people of Lancashire and building the capacity and sustainability of the voluntary and community sector.

Contract Detail

The services will provide accommodation and support to Children Looked After (CLA), Care Leavers and vulnerable young people including those who are homeless, primarily aged 16 to 21, in accordance with the Lancashire Joint Protocol 2017-2020. The key objectives are to ensure that young people have a safe place to live and have access to the appropriate support to acquire the necessary skills to move on successfully to more independent living and to develop the responsibilities associated with adulthood. The Service supports the Authority to fulfil its sufficiency duty in relation to accommodation and improved outcomes for Children Looked After.

The Dynamic Purchasing System will act as a list of pre-qualified service providers, from which further competitions can be held to establish call-off service contracts. This approach affords considerable flexibility, not only to establish block or spot contracts, but also provides the opportunity for new providers to join throughout the lifetime of the contract.

Services will be commissioned under two types of arrangements:

Block; where charges to be paid are usually fixed upon a service volume commissioned, and/or, Spot; where charges to be paid are usually based upon actual service volumes delivered;

The needs of young people are wide-ranging and various types of service are commissioned including; semi-independent and independent supported accommodation schemes, foyers, supported lodgings, emergency accommodation and visiting support. Services are currently provided for around 450 young people.

The Authority continues to experience a rise in the number of CLA which will inevitably increase the demand for supported accommodation services in the future. Children's Social Care budgets are under significant pressure and it is imperative that the new service model will deliver high quality standards and value for money. This arrangement will bring increased flexibility over the lifetime of the contracts and therefore opportunity for stakeholders to work collaboratively to be more creative to ensure that resources will be utilised more efficiently.

Establishing local commissioning arrangements from July 2019 will not preclude the Authority from having the opportunity to work collaboratively with the wider region and being a named party in regional framework arrangements where it is appropriate and beneficial to do so.

Procurement Title

Outcomes based Commissioning of Edge of Care Services – Social Impact Bond.

Procurement Option

OJEU – Competitive Procedure with Negotiation

New or Existing Provision

New Provision

Estimated Contract Value and Funding Arrangements

Up to c£13million. C £2.0million of this will be funding obtained from Life Chances Fund for outcome payments relating to education. The remainder will come from the Children's Social Care Children Looked after placements budget. This Contract will be commissioned on an outcomes basis and 100% payment by results and will be funded through the cost avoided in diverting children and young people away from care and achieving reunification.

Contract Duration

The contract will be for a total of 7 years, however the operational period for accepting referrals will be 5 years, with the remaining 2 years to enable outcomes to be realised. The contract will have a break clause allowing the contract to be terminated at any time giving 6 months' notice.

Lotting

The tender will be advertised as one lot, this has been proposed in order to:

- Ensure a coordinated and integrated approach to managing the Outcome Based model across the county
- Obtain maximum interest of social investors
- Take advantage of economies of scale and
- Respond flexibly to evolving need.

Evaluation

Quality Criteria 60%	Financial Criteria 40%
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Social Value will account for 10% of the quality criteria. The objectives will be focused on promoting training and employment opportunities for people of Lancashire, particularly targeting more vulnerable young people and adults not in employment education or training, how interventions can benefit/support others in the community and how partnership working with other agencies can make local communities strong, self-reliant and cohesive.

Contract Detail

The new Edge of Care contract will commission services on a payment for outcomes basis. This approach underpins the outcomes-based service which will bring the public, private and voluntary sectors together with social investors to solve the challenges faced and focus on delivering the outcomes we want.

The Service will be targeted on primary and secondary school-age children and young people as they tend to have higher durations in care, and within the Districts with the highest rate of Children Looked After per 10,000 children under 18 years old, namely: Burnley, Hyndburn, Pendle and Preston areas of Lancashire. The Service will aim to improve life chances for children and young people in some of the most deprived areas of Lancashire. The specific social issue the Service seeks to address is a combination of avoiding the unnecessary entry of children and young people into care, reducing their duration in care, and impacting upon their high Risk of Not in Education, Employment, or Training (NEET) through improving educational engagement and reading age.

The Service will operate at the cusp of care and for those in care; therefore both divert children and young people from entering care and reunify them from care to their families.

Soft market testing, service mapping and provider consultations have taken place to inform the commissioning and procurement strategy.

The procurement process will involve the selection of social investors and service deliverers, who from an initial tender stage, will help to determine the solutions and interventions to be used for the various cohorts through a series of negotiated stages (if applicable) before determining the final tender, which will ultimately be assessed on the basis of set award criteria. It is anticipated that approximately 854 individuals will be referred to the new Service.

The following are the outcomes of the Service:

- *Reduce the number of days children are in care**
- *Improved family functioning*
- *Improve education attendance*
- *Improve reading age**

*these are the outcomes which are proposed will trigger an outcomes payment. All outcomes will be monitored to ensure the Providers are meeting the targets set, however they will not all be linked to the outcomes payment mechanisms.

The first outcome payment for days in care avoided is only paid at the end of the intensive intervention period (typically 12-16 weeks) which is a sufficient period to ensure the Council has achieved net costs savings after the outcome payment. Further days of care avoided payments will continue for a further 1 to 2 years to ensure sustained attainment of the outcome.

The saving anticipated by the contract is mainly through costs avoided rather than cashable savings. This is due to the majority of savings arising from the diversion of children and young people from entering care. The savings related to improving school attendance and reading age are generally not cashable savings for the Council, whereas these are important outcomes for the Service as a whole, and hence why these are funded through the Life Chances Fund grant.

It is intended that the Council will not specify the interventions to be used but adapt a 'black box' approach to encourage innovation and obtain services which make use of the optimum choice of proven interventions for the desired outcomes and target cohort. As such this procurement process will involve the option to negotiate tenderers proposals to improve and refine their contents.

It is intended that the new service will commence in September 2019.

Procurement Title

Provision of Framework Agreement – Cleaning & Facilities Services

Procurement Option

OJEU – Open Tender

New or Existing Provision

New provision.

Estimated Annual Contract Value and Funding Arrangements

The estimated annual value is £10,040,750. The total value of the Framework over its maximum four-year term is £40,163,000.

This Framework is not drawn from a Council budget. This Framework may be accessed by educational and other establishments as part of a traded service, therefore these customers in each case will pay for the delivery of the services. The Council receives a net income overall for providing this traded service, as customers pay a fee to the Council in order to access the contracts and contract management by the Design and Construction Service.

There is no commitment, or guarantee of the value of work and/or number of call-offs to be placed with the suppliers appointed to the Framework.

Contract Duration

The Framework will be let for an initial period of one year from the 01 May 2019 to 30 April 2020, with an option to extend the contract beyond the initial term by a maximum of three years until 30 April 2023.

The Framework will contain a non-mutual termination clause for the Authority's use enabling termination on three months' notice.

Lots

This Framework is to be divided into two Lots:

Lot 1 - To be used for the majority of call-off contracts for cleaning services. Contracts let by mini-competition and will be 3 years in length, with an option to extend up to a further 2 years.

Lot 2 - To be used for a minority of call-off contracts for cleaning services. Emergency contracts, or short/medium term cover cleaners. Contracts let by mini-competition and generally a minimum of 1 year in length, with an option to extend for a further year, and a maximum of two years in total.

Evaluation

Quality Criteria: 85%	Financial Criteria: 15%
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The Framework will be evaluated using the Crown Commercial Services Supplier Questionnaire which is compliant with the Public Contract Regulations 2015.

Stage 1: The Supplier Questionnaire will evaluate suppliers against the following criteria: mandatory and discretionary grounds to ascertain suppliers' financial status, technical capability questions, experience, and references, with particular reference to their ability to demonstrate their experience in operating in compliance with industry standards. Each tenderer must pass this stage in order to proceed to Stage 2.

Stage 2: The evaluation will be based on 85% Quality Criteria, 15% Financial Criteria. The Quality Criteria will include social value, at 10% of the overall weighting.

Up to 20 tenderers will be appointed to the Framework. Call-off contracts via further competition will be evaluated according to project specific questions and pricing for individual cleaning contracts.

Contract Detail

The Council's Design & Construction Service provides a service to many educational establishments and Fire & Rescue Services throughout Lancashire. This may expand to the Police in the future. The service includes conducting procurement activity for these clients, putting in place contracts for cleaning services, and then managing these contracts on the client's behalf.

Currently, approximately 60 individual cleaning tenders are completed per annum. The high volume of individual tenders limits the value that can be added for each project. It also creates a large administrative burden on all parties involved, as each tender involves numerous documents, advertisements, time pressures, and repetitive evaluation procedures.

A framework agreement will mitigate many of these issues by reducing the amount of paperwork for each tender for all parties. This allows value to be added in other areas, for example tenderers can tailor their responses to greater effect and their bids may be more focused to the client's requirements.

Review of Third Party Frameworks

There are limited number of third party frameworks with Cleaning Services available. However, the use of a third party framework will exclude the majority of the local cleaning suppliers who currently deliver services to clients. This would be detrimental to the Council's current service offer to clients, who often prefer their incumbent supplier to be included within the tendering procedure.