

**Procurement Title**

The Provision of a Mental Health Employment Support, Resilience and Social Recovery Services

**Procurement Option**

OJEU – Open Tender

**New or Existing Provision**

Existing – current contracts end on 31/08/2019

The services are currently delivered within the Mental Health Community Restart contracts, and the North Lancashire Community Inclusion service contract.

**Estimated Contract Value and Funding Arrangements**

The value of contracts awarded will be: £3,400,000

The value of the contracts per annum will be: £850,000

Discussions have been held with Clinical Commissioning Groups (CCGs) with a view to undertaking a collaborative procurement. However, CCGs are not presently in a position to commit to a joint procurement. There will be flexibility to allow funding to increase at a later date – this could take the form of investment from CCGs.

**Contract Duration**

Initial period of two years with an option to extend the contract beyond the initial term to a maximum of a two years.

**Lotting**

There will be three service Lots:

1. Employment Support (£300,000)
2. Resilience and Social Recovery (£550,000)
3. Employment Support & Resilience and Social Recovery (£850,000)

The Council will award to either Lots 1 and 2 or Lot 3. There will be no restriction on the number of Lots a Tenderer can bid for.

The Council has decided to include 3 Lots; consortia bids are welcome for all Lots. Lot 3 may allow organisations to derive service efficiencies.

**Evaluation**

<b>Quality Criteria 60%</b>	<b>Financial Criteria 40%</b>
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Social Value will account for 10% of the quality criteria and the objective will be focused on promoting equity and fairness e.g. helping service users to improve their employability and life management skills to enable them to live more independently.

**Contract Detail**

The new services will promote individual well-being, underpinned by the Wellbeing Principle (Care Act 2014). The primary client group will be all people with a mental health condition aged 18 years and above who are Lancashire residents or who are registered with a Lancashire General Practitioner. The services will aim to meet the needs of people who have a variety of mental health needs, ranging from mild mental health difficulties to those with more complex and longer term needs. Services can be accessed by people who have mental health needs to support them to develop their individual resilience, independence and skills to self-manage and safely maintain their place in their community. The services will be underpinned by partnership working approaches across public services to support individuals to manage their health conditions through accessing a variety of interventions and initiatives.

The new services will work with individuals through a range of methods, including face to face, telephone, online and group settings to support them to achieve their individual aspirations and desired outcomes in respect of:

Lot 1. Employment-like opportunities; this may include supporting individuals:

- To develop employability skills and engage with employment services to regain or return to employment.
- To set themselves up as self-employed or to set up social enterprises.
- With in-work negotiations with current employers to enable individuals to sustain their employment during, or return to work following a period of mental ill health.

Lot 2. Resilience and Social Recovery: Lifestyle management/skills development; this may support individuals:

- To develop their confidence and resilience in managing their day to day lifestyle challenges through adopting a strengths-based approach to problem solving and developing coping strategies.
- To reduce the impact of any limited capability in managing their own finances by developing strategies to address their personal budgeting skills and to minimise/reduce debt arising.
- To remain in the community and prevent, reduce or delay the need for more intensive care and support, e.g. through accessing meaningful activities to promote well-being and a connection with their community and self-managing their physical and mental health.

The Council expects around 2,550 referrals per year for the services. It is estimated around 350 people per year will access employment services and 2,200 will access lifestyle management services, based on current demand for these services.

There is variety of service provision in the current contracts which has resulted in an inconsistent approach across the county. The redesigned service will enable a consistent approach through a standardised service specification across the county.

The contract is intended to go live in September 2019.

**Procurement Title**

Approved Provider List for the Supply of Care Services in Supported Housing for:

- People with learning disabilities/autism
- People with mental health needs
- People with a physical disability or sensory impairment

**Procurement Option**

The proposal is to develop an Approved Provider List (APL) based on appropriately robust selection criteria. From this approved list of providers existing services will be delivered and new services will be commissioned. There will be consideration to award new service contracts via mini-competition, service user choice or direct award. The APL will remain open to new applications to join.

**New or Existing Provision**

Existing – current contracts do not include an expiration date. Current contracts are outdated and do not provide for effective contract management.

**Estimated Contract Value and Funding Arrangements**

The current annual spend on these care services is £73m funded from the Adult Social Care budget. Services for people with a learning disability account for the majority of the spend.

**Contract Duration**

It is intended that the APL will remain in effect for 7 years with the option to extend for up to a further 3 years. Service contracts awarded as call-off contracts from the APL will be up to 10 years in length, with initial periods, break points and potential extensions configured to balance the stability of care for service users and manage service provider performance.

**Lotting**

Whilst the services will not be lotted, this will be an open, multiple provider list with new services commissioned in discrete service contracts, many of which could have their requirements met by small or medium size organisations.

**Evaluation**

Acceptance onto the APL will be based on selection criteria focussing upon CQC registration & rating, insurance, policies and service delivery experience.

Service Contracts awarded by mini-competition will be awarded on a price/quality weighting within the range published prior to commencing the APL.

For new business awarded by mini-competition it is the intention for providers to compete on weightings for quality and price. The Council may though apply a ceiling price or a set price at its discretion. For the majority of existing services commissioned the Council would maintain the current standard rate. The sustainability of this rate will be reviewed under the existing process on an annual basis. Savings will be achieved through implementing new ways to support people, reducing the volume of support commissioned, and not by reducing the price paid for the support delivered.

**Contract Detail**

Presently approximately 1,500 Adults are receiving care and support in over 700 supported housing settings predominately in shared households. Services are currently delivered by around 50 service providers. The current service contracts are no longer fit for purpose and does not provide appropriate means for effective performance management. The services have supported some people for decades, with some contracts having been in place for up to 20 years.

The Council proposes an inclusive and flexible approach to procurement that will seek to minimise disruption to service users care and support arrangements, whilst providing a vehicle for the delivery of the Housing with Care and Support Strategy 2018 – 2025, Our Vision for the Care, Support and Wellbeing of Adults in Lancashire and the Service Challenge requirements.

The Council will adopt the 'Progression Model' to improve outcomes for younger adults with disabilities and lower support costs across Social Care & Contract Management. The approach must support the wider system of care and support a focus upon enabling each individual with disabilities to progress to higher levels of independence over time.

There will be consideration to award new business via mini-competition, service user choice or direct award. Existing business is anticipated to be retained by providers successful in applying to the APL, largely on the basis of service user choice.

Existing business remaining with the current providers is contingent upon each provider being successful in applying to be on the APL, agreeing to the revised contractual terms and conditions and Annual Service Development Proposal.

This will enable organisations to transfer their business to a new APL Service Contract, subject to the Council approving a Service Development Proposal which reflects the Council's strategic vision for adults and addresses desired service improvements for delivering more affordable care and support arrangements.

The APL is expected to commence in July 2019.

**Procurement Title**

Planned & Reactive Vehicle Parts & Repair Service

**Procurement Option**

OJEU – Open Tender

**New or Existing Provision**

New provision

**Estimated Total Contract Value and Funding Arrangements**

The Framework Agreement value over the next four years is estimated at £2,000,000 which will be funded from the Council's revenue budget

The new Framework Agreement value has been set to provide flexibility over the four-year term of the Agreement. There is no commitment or guarantee of value of work or number of orders to be placed with any suppliers on the Framework Agreement.

**Contract Duration**

The Framework Agreement will be let for an initial period of two years (01/07/2019 to 30/06/2021) with an option to extend for a further two years until 30/06/2023, making the total Framework period four years.

**Lotting**

The Framework Agreement will be divided into 18 Lots as follows:

Lot 1 – Passenger Cars

Lot 2 – Multi-purpose vehicles (up to 8 seats)

Lot 3 – Car Derived Vans

Lot 4 – Minibuses (9-16 seats)

Lot 5 – Panel Vans (up to 3,500 kgs)

Lot 6 – Panel Vans (over 3,500 kgs)

Lot 7 – Goods Vehicles (up to 3,500 kgs)

Lot 8 – Goods Vehicles (3501 kgs – 7,500 kgs)

Lot 9 – Goods Vehicles (7501 kgs – 18,000 kgs)

Lot 10 – Goods Vehicles (over 18,000 kgs)

Lot 11 - Gritter Bodywork & Ancillary equipment

Lot 12 - Mobile Libraries

Lot 13 - Tipper Bodywork

Lot 14 - Mechanically Elevated Working Platforms (MEWP)

Lot 15 – Passenger Vehicles as follows:

Lot 16 – Construction Machinery & Equipment as follows:

Lot 17 - Specialist Construction Machinery

Lot 18 – Grounds Maintenance Equipment

**Evaluation**

The Crown Commercial Services standard Selection Questionnaire will be used to evaluate potential supplier information. The evaluation will consist of:

Stage 1 and 2 mandatory and discretionary grounds to ascertain suppliers' financial status, technical capability, experience, and references, with particular reference to their ability to demonstrate their experience in operating to comply with Industry Standards. Each tenderer must pass the first two stages in order to proceed in the final tender evaluation.

Stage 3 The tender bids will be evaluated on:

Quality: 20%

Price: 80%

Social value will account for 5% of the quality criteria focussing on environmental issues.

**Contract Detail**

Fleet Services maintains and repairs the Council's vehicle fleet and grounds maintenance equipment. Maintenance and repair services are also provided to external partners such as Lancashire Fire and Rescue Service.

The Council and its partners have a mixed fleet of vehicles, which include Citroen, Chevrolet, Daf, Man ERF Ltd, Mercedes, Ford, Iveco, Fiat, Renault, Seat, Landrover, Vauxhall and Volkswagen vehicles and a range of grounds maintenance equipment including tractors, mowers and chainsaws.

The new Framework Agreement will enable Fleet Services to place maintenance and repair requirements with framework providers to ensure the operational efficiency of the Council's vehicle fleet.