

Procurement Title

Provision of a Crisis Service In North Lancashire

Procurement Option

OJEU – Open Tender

New or Existing Provision

Existing – the current contracts will expire on 31st March 2020.

Estimated Annual Contract Value and Funding Arrangements

Estimated to be up to £1,768,000 annually, subject to continued CCG/other external funding.

This is made up of:

LCC Adult and Community Services Budget:	£318,240
CCG/other external funding:	£0 – £1,449,760

Potential total contract value: £12,376,000.

A range is given for the value as there will be flexibility for contracted hours to be varied in order to mitigate the impact of seasonal pressures or utilise varying funding provided by CCG's or other external funding sources.

Contract Duration

Initial period of 2 years with an option to extend the contracts beyond the initial term, for any number of agreed periods, to a maximum of a further 5 years.

Lotting

There is no lotting proposed within the north area. There is a requirement to ensure referral pathways and management of the services remain focussed, responsive and cohesive. Fragmenting services further could risk undermining this.

Evaluation

Quality Criteria 60%	Financial Criteria 40%
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Of which Social Value will form 10% of the quality criteria, the objective will be focused on promoting training and employment opportunities for the people of Lancashire.

Contract Detail

Crisis Services are a domiciliary care service providing support and care for adults in their own homes when an acute situation occurs and who without additional intensive support would normally be admitted to hospital or residential care. The goal is to enable the Service User to remain in his or her own home during the period in which support is required and to return to their previous independent state where possible.

The principal aims of the Crisis Service are to:

- i) Provide short-term personal care and practical support to enable Service Users to remain safe and secure in their own homes for as long as is practical and according to their wishes.

ii) To provide a Service, which is responsive, reliable and flexible to meet the needs of Service Users, as identified throughout the period of intervention.

The services will be available 24 hours per day, 365 days per year.

There will be flexibility for the contracted hours to be increased in order to mitigate the impact of seasonal pressures or utilise funding provided by CCG's or other external sources of funding.

Owing to the failure of the incumbent provider in north Lancashire to deliver the contract for crisis services it has been determined that the current service cannot be extended. Two providers, Guardian Homecare and Cherish UK, have agreed to provide the services on an interim basis until 31 March 2020.

The new contract is intended to commence 1 April 2020.

Procurement Title

Operated & Non-Operated Vehicles & Plant Hire – Dynamic Purchasing System

Procurement Option

OJEU – Dynamic Purchasing System (DPS)

New or Existing Provision

Existing – currently operating as a framework agreement with a contract end date 29 February 2020.

Estimated Total Contract Value

Approximately £3,650,000 per annum, total value £36,500,000 subject to inflation and demand changes.

This will be funded from a mixture of both revenue and capital budgets dependent on the value and nature of the expenditure.

Contract Duration

The DPS will be let for a period of up to 10 years and 3 months and will be open for applications on 1 November 2019.

Lotting

The DPS will be split into a number of categories as indicated below:

- Category 1 – Non-operated plant
- Category 2 – Operated plant
- Category 3 – Storage & accommodation
- Category 4 – Access equipment
- Category 5 – Pumps
- Category 6 – Self-drive vehicles

Evaluation

A DPS has two stages of evaluation:

Stage One: Potential suppliers may submit applications to join the DPS. The application process assesses a potential supplier against a series of exclusion and selection criteria in the form of a supplier selection questionnaire (SQ). Under the Public Contracts Regulations 2015, every supplier that passes the SQ must be admitted onto the DPS for the relevant category or categories, which they applied for and where they met the criteria.

Stage Two: This stage is the evaluation of mini-competitions under each category. The primary aim is to formulate lists of suppliers for each category, effective for a period of time (for example one year).

All suppliers that pass Stage One are invited to submit a bid for mini-competitions under the categories as and when they are tendered. Only suppliers appointed to the applicable category may bid for its respective mini-competitions. The mini-competitions will predominantly be evaluated on a lowest price basis. However, the council reserves the right to evaluate on the basis of a price/quality ratio if it is deemed necessary to do so.

Due to the nature of the supply base (many SMEs) and the nature of the hire, (the majority is short-term hire of plant), social value is not incorporated into the evaluation.

Contract Detail

The procurement initiative is to develop a DPS to replace the existing framework agreement that is due to expire on 29 February 2020. The DPS will be opened up to suppliers for application on or around 01 November 2019, and will be open for a period of up to 10 years and 3 months.

To be accepted onto the DPS, suppliers will be required to meet minimum selection criteria and their plant and vehicles must comply with relevant requirements. Suppliers must provide documented evidence where requested, including the appropriate operator licences, policies and procedures. The council may request suppliers to provide additional evidence to confirm validity throughout the duration of the DPS.

Mini-competitions are to be competed from the DPS from January 2020. Suppliers who successfully tender for a mini-competition will receive a contract for a period for the provision of hire equipment.

Utilising a DPS approach will allow for a substantial, varied and flexible supply base to be built up over time. This will help increase competition for hire and drive better value over the longer-term.

The council's Highways Service makes up the vast majority of hire orders at present, although other council services may access the DPS if they have a plant or vehicle hire requirement. Under the new DPS, Lancashire Renewables Limited (LRL) may procure a range of hired plant valued at approximately £1,000,000 per annum based on a long-term hire arrangement.

Hired plant and vehicles may be required in any number of circumstances. For example, Category 1 is for the hire of plant that does not require an operator, as staff will operate the plant themselves. The plant ranges from general power tools such as angle grinders and chainsaws, through to 20 tonne excavators and telescopic truck, to accommodate the wide variety of work carried out by the council and LRL.

Whereas plant and vehicle hire by the council is typically short-term with many items hired less than a week, LRL tend to hire over the long-term (typically four years), as the activities are intensive all-year round.

Prior to any mini-competitions taking place for LRL long term requirements, a review of hiring the plant versus outright purchase will be undertaken, with no mini-competitions for LRL taking place without appropriate approval being obtained by the relevant officers at the council.