

Procurement Title

Road Surface Solutions

Procurement Option

The competitive opportunity will be offered via the Crown Commercial Services RM6094 Spark Dynamic Purchasing System which is compliant with the Public Contract Regulations 2015.

New or Existing Provision

New Provision concerning an existing area of spend.

Estimated Annual Contract Value and Funding Arrangements

The estimated annual value is up to £15,000,000 with an estimated total value over the four-year term of the contract of up to £60,000,000.

Subject to works being undertaken over the contract period the contract value may fluctuate but will not exceed the four-year total of £60,000,000.

Funding is to be made available from each year's capital and revenue budgets for Highways.

Contract Duration

Contracts will be let to provide additional capacity for delivering road surface solutions. Contracts let will be for an initial period of up to two years, with an option to extend beyond the initial term by a maximum of a further two years.

Evaluation

Any competitive process will be conducted through the Crown Commercial Services RM6094 Spark Dynamic Purchasing System (DPS).

Award Stage

When a competitive tender process is conducted with contractors on the DPS the evaluation will be based on

60% Quality Criteria

- 50% will consist of:
 - approach to delivery of the services/methodology, including the strategies, expertise, methods, materials, and procedures in the proposal,
 - technical merit, including the competence, skills, and experience of the management, professional, and technical personnel proposed.
 - ways of working, including the proposed management systems and methods, project management tools, touchpoints, etc.
- 10% Social Value

40% Price.

The Price evaluation will be of submitted rates for the service required as part of the contract.

If at the conclusion of pre-tender market engagement it is considered that these award criteria require amendment to achieve the best outcome, the approval of those amendments shall be delegated to the Director of Highways and Transport.

Contract Detail

The Highways Service has an ongoing requirement for the road repair works undertaken by traditional surfacing methods including machine patching, hand patching and a hot rolled asphalt chipper and team. The works are required across Lancashire.

The primary types of repairs are reactive repairs to general erosion of the road surfaces, such as potholes or unexpected degradation of the surface following accidents.

Contracts will be let under the Crown Commercial Services RM6094 Spark Dynamic Purchasing System to provide alternative options and additional capacity for delivering road surface solutions where this is requested by the Director of Highways and Transport.

Utilising the dynamic purchasing system to undertake competitive processes the Council will appoint one or more contractors as required, augmenting existing contracted and in-house capacity, to manage and deliver carriageway resurfacing up to 1000m² and patching and pothole repairs across the countywide network in line with the county's Transport Asset Management Plan, carriageway repair matrix and Highways Safety Inspection Policy.

Legal

Opportunities will be offered via the Crown Commercial Services RM6094 Spark Dynamic Purchasing System. Competitive processes would be conducted in accordance with the requirements set out in the Dynamic Purchasing System. The Dynamic Purchasing System will be assessed for legislative compliance and contract terms will be prepared by Legal Services, within the limitations of the Dynamic Purchasing System.

Procurement Title

Highways Repairs & Maintenance service based on Dayworks Rates

Procurement Option

Open Procedure compliant with the Public Contract Regulations 2015.

New or Existing Provision

Existing provision. Current contractual arrangements are due to expire on 28 March 2025.

Estimated Annual Framework Value and Funding Arrangements

The estimated annual value is £2m with a total value over the four years of £8m. The budget allocation for this service is from the Highways revenue budget. There is no commitment or guarantee of the value of these services and/or the number of call-off orders to be placed with suppliers appointed to the Framework Agreement.

Framework Duration

The framework will be let for an initial period of two years with the option to extend for two further years. The new Framework Agreement will commence 01/04/2025.

The length of each call-off contract will be determined by the nature of each project. This may range from a day to several months.

Lotting

The Framework Agreement will be split into five Lots:

Lot 1 – General Civils (Inc. Maintenance & Shallow Drains)

Lot 2 – Deep Drainage

Lot 3 – Confined Spaces

Lot 4 – Structures

Lot 5 – Patching and Pot Hole Repairs

Each Lot will be sub-lotted based on geographical areas within Lancashire:

Area North (comprising Lancaster, Wyre, Blackpool, and Fylde)

Area South (comprising Preston, South Ribble, West Lancashire and Chorley)

Area East (comprising Ribble Valley, Blackburn, Hyndburn, Burnley, Pendle and Rossendale)

Evaluation**Stage 1: Supplier Questionnaire (Pass/Fail)**

The tender will be evaluated using the Common Assessment Standard (CAS) Supplier Questionnaire which is compliant with the Public Contract Regulations 2015. The Supplier Questionnaire will evaluate suppliers against the following criteria: mandatory and discretionary grounds, economic and financial standing, technical capability, relevant experience, Health and Safety and Quality Assurance.

Each tenderer must pass this stage in order to proceed to the award stage.

Stage 2: Award Stage

The evaluation will be based on:

40% Quality Criteria

- 30% will consist of a technical questionnaire which will include questions on Health and Safety, environmental awareness and commitment to quality including personnel and contract management.
- 10% Social Value.

60% Price.

The Price evaluation will be of submitted rates for the service required by the relevant Lot, as part of the Framework Agreement.

The scores awarded for the Quality and Price criterion will be added together to give the Tenderer's overall score.

Framework Detail

Lancashire County Council has an ongoing requirement for a Framework Agreement for Highways Repairs & Maintenance service based on dayworks rates.

The Framework Agreement will be used by the Highways Service, to deliver repairs for:

- General Civils (includes Maintenance & Shallow Drains): Highway maintenance/cyclic maintenance/construction/ Shallow Channel drainage (Lot 1).
- Deep Drainage: Point drainage, which intercepts water at gullies (points). Gullies connect to drainage pipes beneath the ground surface and deep excavation is required to facilitate this system. Support for deep trenches is required in the shape of planking, strutting or shoring (Lot 2).
- Confined Spaces: Confined Spaces defined as Cellars, Chambers, Pits, Tanks, Flues, Boreholes, Manholes, Sewers, Drains, Pipes, Boilers, Shafts, Tunnels or Culverts (Lot 3).
- Structures: Construction, maintenance and repairs of Bridges, structures & retaining walls (Lot 4).
- Patching and Pot Hole Repairs, in carriageways and footways (Lot 5).

Suppliers will be ranked in each geographical area in each Lot based on the Tenderer's overall score. Work will be offered to the highest ranked contractor available to complete the works in accordance with the works programme.

To ensure that the Framework Agreement remains competitive throughout the duration of the framework an annual price review will be conducted with all suppliers on the Framework Agreement. This could result in providers being re-ranked for the purpose of call-off contracts.

As the Framework is being split into geographical areas to ensure there is effective coverage for each area there will be no restrictions to the number of suppliers appointed for each Lot, suppliers that meet requirements will be awarded a place on the framework agreement.

Legal

The opportunity will be offered via Open Procedure in accordance with the Public Contract Regulations 2015.

The Framework Agreement and Call-Off terms and conditions will be prepared by Legal Services.

Procurement Title

Mechanical & Electrical Works Partnering Framework

Procurement Option

Open Tender Procedure compliant with the Public Contract Regulations 2015.

New or Existing Provision

Existing provision. Current contractual arrangements are due to expire on 28 March 2025.

Estimated Annual Contract Value and Funding Arrangements

Approximately £2,500,000 to £3,500,000 per annum, up to £14,000,000 total framework value over a four-year period.

The new framework value has been set to provide flexibility over the four-year term of the Agreement. There is no commitment or guarantee of the value of work and/or number of orders to be placed with any provider awarded a place on the framework.

Funding is to be made available from the revenue and capital budgets for Property Services depending on the scheme.

Framework Duration

The Framework Agreement will be let for an initial period of two years from the 1 April 2025 to 31 March 2027, with an option to extend the framework beyond the initial term by a maximum of a further two years until 31 March 2029.

Evaluation**Stage 1: Supplier Questionnaire (Pass/Fail)**

The tender will be evaluated using the Common Assessment Standard (CAS) Supplier Questionnaire which is compliant with the Public Contract Regulations 2015.

The Supplier Questionnaire will evaluate suppliers against the following criteria: mandatory and discretionary grounds, economic and financial standing, technical capability, relevant experience, Health and Safety and Quality Assurance. Each tenderer must pass this stage in order to proceed to the award stage.

Stage 2: Award Stage

The evaluation will be based on:

60% Quality Criteria

- 50% will consist of a technical questionnaire which will include questions on Health and Safety, environmental awareness and commitment to quality including personnel and contract management.
- 10% Social Value.

40% Price.

The Price evaluation will be of submitted rates for the service required as part of the contract.

The scores awarded for the Quality and Price criterion will be added together to give the Tenderer's overall score, which will be used to rank the Providers.

Background

It is the Council's objective to provide public buildings that are constructed to good standards, fit for purpose and representing good value for money.

The Framework Agreement will be used by the Asset Management service to deliver mechanical and electrical works, primarily at Schools and other Council buildings. The scope of the work includes direct engineering projects such as heating refurbishments, electrical rewires, installation of mechanical and electrical fittings and equipment.

Most contracts let under the framework will be allocated to the most economically advantageous supplier for the works required, based on the ranking established. Direct award of work will only be possible in limited circumstances such as emergency requirements or additional work on site required following earlier works.

Legal

The opportunity will be offered via Open Procedure in accordance with the Public Contract Regulations 2015.

The Framework Agreement and Call-Off terms and conditions will be prepared by Legal Services.

Procurement Title

Provision of Lancashire Skills Bootcamp Services – Wave 6

Procurement Option

Open Tender Procedure.

New or Existing Provision

Existing

Estimated Contract Value and Funding Arrangements

The estimated contract value to be tendered under Wave 6 is £2,300,000. This is for a one-year project of Skills Bootcamp delivery from 1 April 2025 to 31 March 2026, with a further six months for job outcomes to be assessed and achieved in line with requirements, reporting and claims. Within the tender there will be an option to extend the contract for a further period of up to 12 months, giving a total potential total contract value of circa £6,000,000. However it is the intention during 2025 to undertake a further procurement in accordance with the Procurement Act 2023, to create an Open Framework of suppliers to deliver future requirements for a longer duration. In the event that the Open Framework is established it is unlikely that the Council will utilise the extension option.

Under the existing Wave 5 contracts, extension options are expected to be proposed for April 2025 – March 2026 to around 22 suppliers for circa £3,941,000. It should be noted that extensions are to be based on supplier performance and progress towards targets, therefore should the supplier's performance not be to the desired level, the volume of extensions offered will decrease. Should this be the case the tendered value under Wave 6 will increase, commensurate with the decrease in the value of the wave 5 contract extensions from the projection provided above.

All funding for Lancashire Skills Bootcamp Services is subject to award of a DfE grant, with a requested proposal amount of circa £6,240,200 to cover the delivery in the 2025-26 period (accounting for both new Wave 6 contracts and extended Wave 5 contracts). The Council is not guaranteed to receive the full amount; therefore, the above contract costs are subject to reduction following receipt of the DfE grant. Further detail around the contractual costs can be found within the contract detail section of this report.

Contract Duration

The contract is anticipated to commence on or shortly after 1 April 2025. The contract will expire on 31 September 2026. The Council is including the option to extend the contracts for a period of up to 12 months.

Lotting

The Tender will be split into the following priority areas:

1. Construction & the Build Environment
2. Engineering & Manufacturing
3. Digital
4. Sales, Marketing & Procurement
5. Creative & Design

- 6. Transport & Logistics
- 7. Pathways to Accelerated Apprenticeships
- 8. Other

These lots will ensure Skills Bootcamps can offer a wide scope of delivery to meet the skills gaps identified in Lancashire. The lotting structure matches the recommended DfE approach used in the proposal document for grant funding for Wave 6 (April 2025 – March 2026).

Evaluation

Quality Criteria 80%	Financial Criteria 10%	Social Value 10%
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The contract(s) will be established by evaluating tenderers against the above criteria.

A lower financial weighting has been apportioned due to the County Council using a benchmark cost per learner per Bootcamp and the potential inclusion of ceiling prices.

Contract Detail

This procurement will seek applications for Lancashire Skills Bootcamps which will support Lancashire and its employers to fill skills shortages, by bringing participating individuals closer to better jobs through training, which meets the skills needs of local employers and providing guaranteed interviews.

The overall aim is to procure a programme of Skills Bootcamps across Lancashire in the priority areas to fill the hard-to-fill vacancies business are experiencing and to give Lancashire residents the opportunity to upskills and access new career paths.

Legal

The opportunity will be offered via the Open Procedure in accordance with Regulation 27 of the Public Contracts Regulations 2015.

The contract will be on Lancashire County Council terms and drafted by legal services.

Procurement Title

Mobile Voice and Data Services

Procurement Option

Further competition via Crown Commercial Services Mobile Voice and Data Services framework (RM6261) let pursuant to the Public Contract Regulations 2015.

New or Existing Provision

Renewal of existing service contract.

Estimated Annual Contract Value and Funding Arrangements

The future contract is valued at £740,000 per annum and is to be funded from the Council's operational revenue. The total contract value could reach £3,000,000 over the contract term.

Contract Duration

Initial term of two years, with the option to extend for a further two years, to a maximum term of four years.

Lots

To ensure a consistent service and maximise the Council's volume of spend, it is not recommended to lot the Council's requirement. The number and size of the suppliers in the market does not support the splitting of this contract into smaller contracts.

Evaluation

The contract will be established by evaluating service providers against the following criteria:

- 60% technical and quality
- 10% social value
- 30% whole of life costs

The highest scoring tenderer will be awarded the call-off contract.

A lower financial weighting has been apportioned: 1) to give added weight to the number of key technical and quality considerations included, and 2) in consideration to ceiling prices made effective by utilising the Crown Commercial Services framework agreement.

Contract Detail

The core purpose of the call-off contract is to supply the Council with mobile phone devices with voice and data service provision anywhere. However, the Council will look for more from its future service provider with expectations that the following objectives are achieved:

1. Cost efficiency
 - a. Competitive pricing: Ensure the contract provides competitive pricing for voice and data services, including options for bulk purchasing and discounts for long-term commitments.
 - b. Cost control: Implement measures to monitor and control costs, such as usage caps, alerts for overages, and regular audits.
2. Service quality and reliability

- a. Network coverage: Ensure a comprehensive network coverage, both locally and internationally, to support seamless communication.
- b. Service level agreements (SLAs): Defined SLAs that guarantee high levels of service availability, quick response times for issues, and penalties for non-compliance.
3. Flexibility and Scalability
 - a. Adaptability: The contract will allow for adjustments based on changing needs, such as adding or removing demand, upgrading service options, and incorporating new technologies.
 - b. Scalability: Ensure the service can scale up and down with the Council's future demands.
4. Security and Compliance
 - a. Data security: Include provisions for data encryption, secure access controls, and regular security audits to protect sensitive information.
 - b. Regulatory compliance: Ensure the service complies with appropriate regulations and standards, such as UK GDPR for data protection.
5. Support and Maintenance
 - a. Technical support: Ensure 24/7 technical support is available to address any issues promptly.
 - b. Maintenance services: Include regular maintenance and updates to ensure the service remains up-to-date and functional.
6. Innovation and future-proofing service delivery
 - a. Technology upgrades: Provisions for adopting new technologies and innovations, such as 5G and IoT capabilities.
 - b. Continuous improvement: continuous improvement and regular reviews of the service to incorporate feedback and new requirements.
7. Social value
 - a. Sustainability: Ensure the service provider follows sustainable practices, such as donating or recycling old devices and reducing electronic waste.
 - b. Local support: supporting local communities through career opportunities and fair working conditions.

The Council will conduct a further competition via the Crown Commercial Service (CCS) Mobile Voice and Data Service framework agreement (RM6261). The framework has eight suppliers, including the Council's incumbent service provider. The further competition will be awarded in compliance with the framework rules and aligns with the Council's own Procurement Rules.

Legal

The opportunity is being procured via the Crown Commercial Services Mobile Voice and Data Service framework agreement (RM6261) and offered to suppliers on the framework via further competition. The Crown Commercial Services Mobile Voice and Data Service framework agreement is a compliant route to market, and the call-off contract will be awarded in accordance with Regulation 33 of the Public Contracts Regulations 2015.

Legal Services will work with the successful provider to complete the framework terms and conditions in accordance with the Crown Commercial Services framework defined processes.

Procurement Title

Community Equipment Services

Procurement Option

Above Threshold - Tender Procedure (Light Touch Regime) compliant with the Public Contracts Regulations 2015

New or Existing Provision

Existing contract due to expire on 30 June 2025.

Estimated Annual Contract Value and Funding Arrangements

Estimated Framework value for Year 1: up to £18,125,000*

Estimated Total Framework Value including discretionary extension periods: up to £90,625,000 exclusive of potential uplifts as detailed below.

*Spend breakdown:

Lancashire County Council - £2.8m (Funded by the Adult Social Care Better Care Fund Budget)

Lancashire and South Cumbria NHS Integrated Care Board - £8.9m

Blackburn with Darwen Council - £0.5m

Blackpool Council - £1.8m

**Retail model - £4.0m

Total = £18.0m per annum

**The £4m spend with retailer's breakdown:

- £1m is Blackburn with Darwen Council, from a pooled budget that includes both Blackburn with Darwen Council and Lancashire and South Cumbria NHS Integrated Care Board spend.
- £0.5m is Lancashire and South Cumbria NHS Integrated Care Board in Lancashire.
- £2.5m is Lancashire County Council.

It is anticipated that the service charges will be reviewed annually by the council on behalf of the customers collectively, as part of a fee setting exercise across the county council. The review will calculate the uplift using a weighted average of CPI, national living wage, pension, national insurance, and other relevant inflationary factors. This will be done in line with the financial year.

The council may hold a separate review of charges for equipment in line with cost increases.

There is no assurance of business through the call-off Contract for this Single Provider Framework. No guarantees are provided for call-offs from any participating entities, including Lancashire County Council, Blackburn with Darwen Council, Blackpool Council, and the Integrated Care Board.

Commissioning has sought approval from the budget holder to proceed with the procurement.

Contract Duration

The Framework will be established for a period of four years. Having established the Framework, the council will proceed to award a call-off contract to deliver the service for the council and Lancashire and South Cumbria NHS Integrated Care Board

together, for an initial term of three years initial term with the option to extend by any number of defined periods provided that the total call-off contract term does not exceed five years.

Blackpool Council and Blackburn with Darwen Council will be eligible to award call-off contracts for such duration as they consider appropriate, up to a maximum duration of five years.

Lots

Not applicable

Evaluation

Quality Criteria 60%	Financial Criteria 40%
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10% of the quality criteria will be focussing on the Social Value policy. This process includes a pass/fail Selection Criteria Questionnaire.

Contract Detail

Lancashire County Council requires a service provider to provide a range of community equipment, maintain it, collect equipment no longer required, effectively decontaminate and recycle them, and gather robust data in relation to agreed key performance indicators in line with the service specification.

The current Community Equipment Service Contract is due to expire on 30 June 2025. This is an opportunity to redesign the service to meet the needs of local populations, promote choice, and retain equity of service provision. The new service will be commissioned by Lancashire County Council via tender. It will be a single provider framework agreement, allowing Lancashire and South Cumbria NHS Integrated Care Board, Blackburn with Darwen Council and Blackpool Council to contract with the same provider. It will align to the new Lancashire County Council Plan principles, supporting better lives for all.

The current service was configured so that equipment could be obtained via two main routes:

- A prescription, redeemable via an approved local retailer for simple aids to daily living which cost less than £100 in value (65,974 items issued in 2023-24 for Lancashire County Council); and
- A direct delivery and installation for complex aids to daily living, and bespoke/special equipment via the contracted equipment provider, using a Kent framework agreement (58,017 items issued in 2023-24).

It is the intention to procure a single provider of the full service for both retail simple aids to daily living and complex items which offers the opportunity to better meet prescriber and service user need and increase recycling rates.

The decision to procure a single provider will mean that local retailers who have been part of the approved provider list for redeeming prescriptions for Simple Aids to Daily Living will experience a reduction in sales as the new provider takes over the supply of these items.

As part of the recommission the Council plans to rationalise the Community Equipment Services standard stock to:

- Strategically reduce expenditure on simple daily living aids to allocate more resources toward complex aids for individuals with higher-level needs. This approach ensures that the Council can better support those with the most significant challenges, enhancing their quality of life and independence. By focusing resources on more complex aids, the aim is to address the most critical needs within the community more effectively.
- Support, encourage and build confidence amongst people who are assessed as being at low risk, to access low-cost, single-issue types of equipment via the AskSARA portal; and
- Ensure clear evidence of achieved outcomes can be recorded and measured in support plans.

The new service will provide prescribers, service users and the general public with a single point of access and contact, for equipment and equipment support that maintains independence and enhances the efficacy of short-term enabling interventions.

The intention is for the Council to contract manage this service on behalf of all parties involved, ensuring a cohesive and streamlined approach to service delivery. By taking on this responsibility, the Council aims to facilitate effective communication, maintain high standards of quality, and ensure that all contractual obligations are met efficiently. The dedicated county council team will work closely with all stakeholders to address any issues promptly and to continually enhance the service, ensuring that the needs of all integrated care system partners are met with professionalism and care.

Legal

As set out above, this procurement is for a service which the Council is statutorily required to provide. The procurement is 'above threshold' and of a category which sits within Schedule 3 of the Public Contracts Regulations 2015, such that it is subject to 'the Light Touch Regime' and therefore opportunity will be offered via tender in accordance with Section 7 of the Public Contract Regulations 2015.

Legal services have been involved in reviewing the draft specification and are in the process of drafting a framework agreement and call-off contract terms for this Service as well as a partnership agreement between the prospective customers, prior to the publication of the invitation to tender.